State Of New Hampshire Monthly Revenue Focus

Department of Administrative Services

Commissioner Donald S. Hill



Monthly Revenue

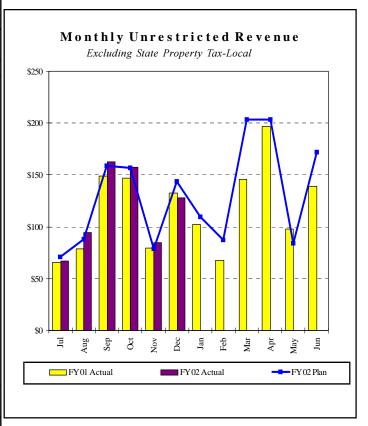
| | FY 02 | FY 01 | Inc/(Dec) |
|-------------|---------|----------|-----------|
| Gen & Educ | \$127.7 | \$ 132.8 | \$ (5.1) |
| Highway | \$ 16.2 | \$ 13.9 | \$ 2.3 |
| Fish & Game | \$ 1.0 | \$.4 | \$.6 |

YTD Revenue

| | FY 02 | FY 01 | Inc/(Dec) |
|-------------|----------|----------|-----------|
| Gen & Educ | \$ 695.0 | \$ 652.6 | \$ 42.4 |
| Highway | \$ 105.9 | \$ 102.2 | \$ 3.7 |
| Fish & Game | \$ 4.3 | \$ 4.0 | \$.3 |

Current Month Analysis

| General & Education Funds | FY02 | FY 02 | Actual | |
|-----------------------------------|----------|----------|-----------|--|
| | Actuals | Plan | vs. Plan | |
| Business Profits Tax | \$ 22.2 | | \$ (17.9) | |
| Business Enterprise Tax | 33.0 | 22.5 | 10.5 | |
| Subtotal | 55.2 | 62.6 | (7.4) | |
| Meals & Rooms Tax | 11.8 | 12.0 | (0.2) | |
| Tobacco Tax | 6.3 | 7.8 | (1.5) | |
| Liquor Sales and Distribution | 10.8 | 10.4 | 0.4 | |
| Interest & Dividends Tax | 2.9 | 3.4 | (0.5) | |
| Insurance Tax | 5.6 | 9.1 | (3.5) | |
| Communications Tax | 5.3 | 5.5 | (0.2) | |
| Real Estate Transfer Tax | 6.5 | 8.7 | (2.2) | |
| Estate & Legacy Tax | 4.7 | 4.9 | (0.2) | |
| Court Fines & Fees | 1.7 | 1.8 | (0.1) | |
| Securities Revenue | 0.4 | 0.7 | (0.3) | |
| Utility Tax | 0.5 | 0.4 | 0.1 | |
| Board & Care Revenue | 0.7 | 0.7 | - | |
| Beer Tax | 1.0 | 0.9 | 0.1 | |
| Racing Revenue | 0.3 | 0.3 | - | |
| Other | 4.9 | 4.3 | 0.6 | |
| Transfers from Sweepstakes | 4.3 | 5.4 | (1.1) | |
| Tobacco Settlement | - | - | - | |
| Utility Property Tax | 4.7 | 4.7 | - | |
| Property Tax Not Retained Locally | _ | - | | |
| Property Tax Retained Locally | _ | - | - | |
| Subtotal | 127.6 | 143.6 | (16.0) | |
| Net Medicaid Enhancement Rev | 0.1 | _ | 0.1 | |
| Subtotal | 127.7 | 143.6 | (15.9) | |
| Other Medicaid Enhancement Rev | | | ` ' | |
| to Fund Net Appropriations | _ | _ | _ | |
| Total | \$ 127.7 | \$ 143.6 | \$ (15.9) | |



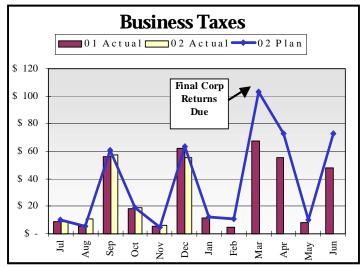
All funds reported in Millions and on a Cash Basis



NH Revenue Focus - December FY 2002

Unrestricted revenue for the General and Education Funds for December totaled \$127.7 million, which was below the plan by \$15.9 million and prior year by \$5.1 million. Revenue collected year-to-date totaled \$695.0 million, which was below the plan by \$1.8 million but above prior year by \$42.4 million.

December revenues for **Business taxes** fell short of the plan by \$7.4 million. During December the state collects the 2001 fourth quarterly estimated payments from calendar year tax filers. In addition, refunds are also processed for companies who made estimated payments in excess of their final returns from last year. Fiscal year-to-date refunds paid through December totaled \$19.0 million, which is a \$4.5 million increase over the prior year. According to the Commissioner of the Department of Revenue, additional refund requests of approximately \$16.0 million are pending and will be processed in the next two months. In January and February of the previous year, \$5.7 million of refunds were processed. Based upon the economic downturn and the increased refund activity, it is expected that revenue from business taxes will fall short of the fiscal year plan. The next major event is March, when calendar year corporations file their 2001 annual tax returns. (See chart).



Further evidence of the sluggish economy can also be seen in the **Real Estate Transfer Tax**, which fell short of plan by \$2.2 million for December and is \$3.8 million short of plan for the year. While **Meals & Rooms Tax** was only \$.2 million below plan for the month, year-to-date revenue is behind plan by \$4.2 million.

The state collects an **Insurance Tax** equal to 2% of premiums that insure risks within the state. The fourth quarter insurance premium tax payment is due on December 1. Although December revenue fell short of the plan by \$3.5 million, the combined revenue for November and December exceeded plan by approximately \$1.0 million.

As can be seen on the following page, the cash balance on December 31 in the **Education Trust Fund** was a negative \$110.4 million. This balance reflects the January 1, 2002 \$128.1 payment to schools. The final grant payment in the same amount is scheduled for April 1.

Comparison to FY 01

| | Monthly | | | | | | |
|-----------------------------------|----------------|----------|-----------|--|--|--|--|
| Carrat & Edward and East | FY 02 | FY01 | | | | | |
| General & Education Funds | Actuals | Actuals | Inc/(Dec) | | | | |
| Business Profits Tax | \$ 22.2 | \$ 38.3 | \$ (16.1) | | | | |
| Business Enterprise Tax | 33.0 | 23.7 | 9.3 | | | | |
| Subtotal | 55.2 | 62.0 | (6.8) | | | | |
| Meals & Rooms Tax | 11.8 | 11.3 | 0.5 | | | | |
| Tobacco Tax | 6.3 | 6.5 | (0.2) | | | | |
| Liquor Sales and Distribution | 10.8 | 9.9 | 0.9 | | | | |
| Interest & Dividends Tax | 2.9 | 2.8 | 0.1 | | | | |
| Insurance Tax | 5.6 | 5.7 | (0.1) | | | | |
| Communications Tax | 5.3 | 3.9 | 1.4 | | | | |
| Real Estate Transfer Tax | 6.5 | 8.7 | (2.2) | | | | |
| Estate & Legacy Tax | 4.7 | 3.3 | 1.4 | | | | |
| Court Fines & Fees | 1.7 | 1.8 | (0.1) | | | | |
| Securities Revenue | 0.4 | 0.7 | (0.3) | | | | |
| Utility Tax | 0.5 | 2.8 | (2.3) | | | | |
| Board & Care Revenue | 0.7 | 0.7 | - | | | | |
| Beer Tax | 1.0 | 0.9 | 0.1 | | | | |
| Racing Revenue | 0.3 | 0.3 | - | | | | |
| Other | 4.9 | 4.4 | 0.5 | | | | |
| Transfers from Sweepstakes | 4.3 | 4.3 | - | | | | |
| Tobacco Settlement | - | - | - | | | | |
| Utility Property Tax | 4.7 | 2.8 | 1.9 | | | | |
| Property Tax Not Retained Locally | - | - | - | | | | |
| Property Tax Retained Locally | - | - | - | | | | |
| Subtotal | 127.6 | 132.8 | (5.2) | | | | |
| Net Medicaid Enhancement Rev | 0.1 | | 0.1 | | | | |
| Subtotal | 127.7 | 132.8 | (5.1) | | | | |
| Other Medicaid Enhancement Rev | | | | | | | |
| to Fund Net Appropriations | | | - | | | | |
| Total | \$ 127.7 | \$ 132.8 | \$ (5.1) | | | | |

| EVO | FY02 FY01 % | | | | | |
|-------|-------------|------|-------|-----|--------|-----------|
| Actua | | Acti | | Inc | /(Dec) | Inc/(Dec) |
| \$ 6 | 52.0 | \$ | 86.1 | \$ | (24.1) | -28.0% |
| | 95.7 | · | 70.1 | | 25.6 | 36.5% |
| 15 | 7.7 | | 156.2 | | 1.5 | 1.0% |
| ç | 94.4 | | 92.1 | | 2.3 | 2.5% |
| 2 | 14.5 | | 45.7 | | (1.2) | -2.6% |
| 5 | 52.5 | | 49.2 | | 3.3 | 6.7% |
| 1 | 9.0 | | 16.4 | | 2.6 | 15.9% |
| 3 | 31.4 | | 27.3 | | 4.1 | 15.0% |
| 2 | 29.9 | | 24.4 | | 5.5 | 22.5% |
| 5 | 52.0 | | 52.2 | | (0.2) | -0.4% |
| 3 | 34.1 | | 29.9 | | 4.2 | 14.0% |
| 1 | 3.8 | | 13.4 | | 0.4 | 3.0% |
| | 2.1 | | 3.7 | | (1.6) | -43.2% |
| | 3.2 | | 5.7 | | (2.5) | -43.9% |
| | 5.5 | | 6.2 | | (0.7) | -11.3% |
| | 6.6 | | 6.4 | | 0.2 | 3.1% |
| | 2.1 | | 1.9 | | 0.2 | 10.5% |
| 1 | 9.8 | | 17.4 | | 2.4 | 13.8% |
| 3 | 31.0 | | 24.4 | | 6.6 | 27.0% |
| | 0.3 | | - | | 0.3 | 100.0% |
| | 9.3 | | 7.3 | | 2.0 | 27.4% |
| | - | | - | | - | - |
| | - | | - | | - | - |
| 60 | 9.2 | | 579.8 | | 29.4 | 5.1% |
| 7 | 79.1 | | 67.8 | | 11.3 | 16.7% |
| 68 | 38.3 | | 647.6 | | 40.7 | 6.3% |
| | | | | | | |
| | 6.7 | | 5.0 | | 1.7 | 34.0% |
| \$ 69 | 95.0 | \$ | 652.6 | \$ | 42.4 | 6.5% |

Year-to-Date

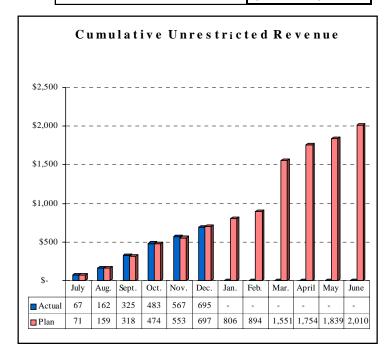
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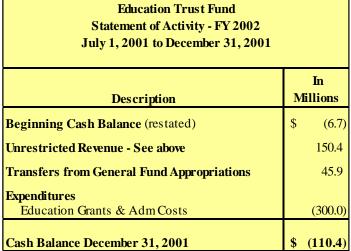
Year-to-Date Analysis

| General & Education Funds | | Actual | | Plan |
|-----------------------------------|----|--------|----|-------|
| Business Profits Tax | \$ | 43.6 | \$ | 82.2 |
| Business Enterprise Tax | | 38.7 | | 3.4 |
| Subtotal | | 82.3 | | 85.6 |
| Meals & Rooms Tax | | 90.5 | | 94.0 |
| Tobacco Tax | | 31.3 | | 32.1 |
| Liquor Sales and Distribution | | 52.5 | | 50.6 |
| Interest & Dividends Tax | | 19.0 | | 19.2 |
| Insurance Tax | | 31.4 | | 28.7 |
| Communications Tax | | 29.9 | | 33.8 |
| Real Estate Transfer Tax | | 34.7 | | 37.2 |
| Estate & Legacy Tax | | 34.1 | | 29.0 |
| Court Fines & Fees | | 13.8 | | 12.1 |
| Securities Revenue | | 2.1 | | 3.6 |
| Utility Tax | | 3.2 | | 2.4 |
| Board & Care Revenue | | 5.5 | | 5.1 |
| Beer Tax | | 6.6 | | 6.4 |
| Racing Revenue | | 2.1 | | 2.0 |
| Other | | 19.8 | | 20.2 |
| Transfers from Sweepstakes | | - | | - |
| Tobacco Settlement | | - | | - |
| Utility Property Tax | | _ | | - |
| Property Tax Not Retained Locally | | - | | - |
| Property Tax Retained Locally | | - | | - |
| Subtotal | | 458.8 | | 462.0 |
| Net Medicaid Enhancement Rev | | 79.1 | | 80.8 |
| Subtotal | | 537.9 | | 542.8 |
| Other Medicaid Enhancement Rev | | | | |
| to Fund Net Appropriations | | 6.7 | | 6.7 |
| Total | \$ | 544.6 | \$ | 549.5 |

| | Education | | | | | |
|----|-----------|----|-------|--|--|--|
| A | ctual | j | Plan | | | |
| \$ | 18.4 | \$ | 18.4 | | | |
| | 57.0 | | 56.5 | | | |
| | 75.4 | | 74.9 | | | |
| | 3.9 | | 4.6 | | | |
| | 13.2 | | 13.0 | | | |
| | - | | - | | | |
| | - | | - | | | |
| | - | | - | | | |
| | - | | - | | | |
| | 17.3 | | 18.6 | | | |
| | - | | - | | | |
| | - | | - | | | |
| | - | | - | | | |
| | - | | - | | | |
| | - | | - | | | |
| | - | | - | | | |
| | - | | - | | | |
| | - | | - | | | |
| | 31.0 | | 26.8 | | | |
| | 0.3 | | - | | | |
| | 9.3 | | 9.4 | | | |
| | - | | - | | | |
| | - | | - | | | |
| | 150.4 | | 147.3 | | | |
| | - | | - | | | |
| | 150.4 | | 147.3 | | | |
| | _ | | - | | | |
| \$ | 150.4 | \$ | 147.3 | | | |

| | | Total | |
|------------|----|----------|------------------|
| Actual | | Plan | tual vs. Plan |
| \$ 62.0 | \$ | 100.6 | \$ (38.6) |
| 95.7 | | 59.9 | 35.8 |
| 157.7 | _ | 160.5 | (2.8) |
| 94.4 | | 98.6 | (4.2) |
| 44.5 | | 45.1 | (0.6) |
| 52.5 | | 50.6 | 1.9 |
| 19.0 | | 19.2 | (0.2) |
| 31.4 | | 28.7 | 2.7 |
| 29.9 | | 33.8 | (3.9) |
| 52.0 | | 55.8 | (3.8) |
| 34.1 | | 29.0 | 5.1 |
| 13.8 | | 12.1 | 1.7 |
| 2.1 | | 3.6 | (1.5) |
| 3.2 | | 2.4 | 0.8 |
| 5.5 | | 5.1 | 0.4 |
| 6.6 | | 6.4 | 0.2 |
| 2.1 | | 2.0 | 0.1 |
| 19.8 | | 20.2 | (0.4) |
| 31.0 | | 26.8 | 4.2 |
| 0.3 | | - | 0.3 |
| 9.3 | | 9.4 | (0.1) |
| - | | - | - |
| <u>-</u> _ | | <u> </u> | |
| 609.2 | | 609.3 | (0.1) |
| 79.1 | | 80.8 | (1.7) |
| 688.3 | | 690.1 | (1.8) |
| 6.7 | | 6.7 | - |
| \$ 695.0 | \$ | 696.8 | \$ (1.8) |



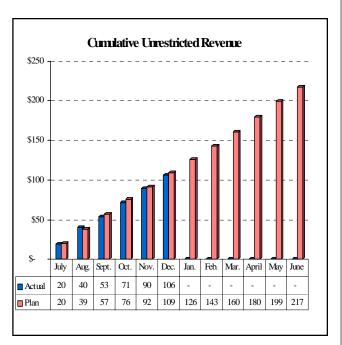




Year-to-Date Analysis

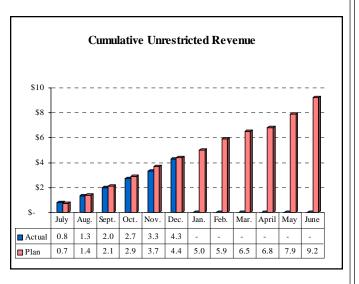
Highway Fund

| Revenue Category | _ | FY 02 ctuals | FY 02 Plan | | Actual vs. Plan | |
|-------------------------|----|-----------------|---------------|-------|--------------------|-------|
| Gasoline Road Toll | \$ | 62.0 | \$ | 64.0 | \$ | (2.0) |
| Miscellaneous | | 2.3 | | 4.1 | | (1.8) |
| Motor Vehicle Fees | | | | | | |
| MV Registrations | | 30.1 | | 29.5 | | 0.6 |
| MV Operators | | 6.7 | | 6.8 | | (0.1) |
| Inspection Station Fees | | 1.2 | | 1.2 | | - |
| MV Miscellaneous Fees | | 2.0 | | 2.4 | | (0.4) |
| Certificate of Title | | 1.6 | | 1.3 | | 0.3 |
| Total Fees | | 41.6 | | 41.2 | | 0.4 |
| Total | \$ | 105.9 | \$ | 109.3 | \$ | (3.4) |



Fish & Game Fund

| Revenue Category | FY 02 Actuals | | FY 02 Plan | | Actual vs. Plan | |
|-----------------------------------|------------------|-----|---------------|-----|--------------------|-------|
| Fish and Game Licenses | \$ | 3.6 | \$ | 3.8 | \$ | (0.2) |
| Fines and Penalties | | 0.1 | | - | | 0.1 |
| Miscellaneous Sales | | 0.2 | | 0.3 | | (0.1) |
| Federal Recoveries Indirect Costs | | 0.4 | | 0.3 | | 0.1 |
| Total | \$ | 4.3 | \$ | 4.4 | \$ | (0.1) |



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